

The Charismatic Charlie Wade Chapter 3993

When the other party heard that Vivian was about to buy the 718, he subconsciously said: "You are going to be a mess! 600,000 yuan, the minimum down payment is 300,000 yuan, and the first year insurance is more than 10,000 yuan. I didn't say, where do you get it? How much money?"

Vivian snorted and said, "Oh, look down on someone! Tell you, I took a big order today, and I will receive a 300,000 commission from my salary on the 15th of next month!"

"F*ck!" The other party exclaimed: "Really? What big deal, can you raise 300,000? Buddy, I was exhausted selling second-hand cars, and I got 8,000 in one month. If you are so good at making money, I will also go to your store for an interview next day!"

Vivian smiled triumphantly: "Oh, who do you think can enter our store? Our store only recruits a few people each year, but there are hundreds of competitors, and the pass rate is not even 1%. Here! What's more, we serve high-end customers. The requirements of our store are very high. Not only are there requirements for image and temperament, but also academic qualifications and English proficiency. It's blocked the door!"

"Day!" The other party said grimly: "Isn't it just selling clothes and hats at the station counter? Why do you pay so many damn demands? My mother didn't graduate from elementary school, and she worked in the old department store until she retire!"

Vivian smiled and said, "Does the department store sell the tattered children? Can you compare it to us? A pair of shoes in our shop starts at 7,000 or 8,000, and a scarf costs 3,000 to 5,000. Just take a bag and compare it to the previous department store. Everything in a row of containers is expensive!"

As he said, he hurriedly said: "Hey, I'm going to be serious with you, first find a way to keep the car for me, I will definitely pick it up on time on the 15th of next month!"

The other party thought for a while and said, "After all, they have paid the car dealership. You want me to keep the car at this time. I am not easy to operate. The boss will definitely not agree."

Vivian asked him, "Didn't you say that he only paid 10,000 yuan for the intention deposit? It's not a deposit, and if you pick up and search for 10,000 yuan, you might regret it later, but I'll pay more for the deposit directly. The car is fixed, and I will pick it up on the 15th of next month!"

When the other party heard this, he immediately relieved his heart and said: "If you want to mention this car in good faith, you will pay a deposit of 100,000 yuan to the dealership. Upon receipt of the deposit, I will drive the car from the exhibition hall to the back warehouse. Go, other colleagues of mine won't be able to sell it anymore. You will pick up the car on the 15th of next month. I will fight for it with the boss and let him give you something more."

Vivian asked in a puzzled way: "How come you have to pay so much for a deposit, isn't it 20,000 yuan?"

"Twenty thousand..." The other party said embarrassingly: "If you come to pick up the car tomorrow and the day after tomorrow, the deposit of 20,000 yuan is really fine. The key is to keep it until the 15th of next month. For such a long time, 20,000 yuan. Our boss may not be willing to keep the money for you."

"Why?" Vivian blurted out: "Since I have paid the deposit, I must mention the car. He is afraid that I won't buy it? Even if I don't buy it, I will pay him 20,000 yuan. If you don't buy it, the money belongs to him. What else does he unwilling to do?"

The other party said helplessly: "Hey, you don't understand the inside of second-hand cars. Every car in our showroom is picked up by our boss for real money. The cost of capital is very high. If nothing else, just Collecting the five- and six-hundred-thousand-hundred-thousand-thousand-thousand-thousand-thousand-dollar funds for a day will cost at least a few hundred for a day. When you wait for twenty days, the cost of capital alone will exceed 20,000. No matter who you sell to, you will also sell so much money. To the boss In terms of course, the earlier the shot, the more cost-effective it is."

After speaking, he said again: "Taking a deposit of 100,000 yuan, on the one hand, how much blood can be returned to the car dealership, on the other hand, you also know that the boss is a gambler."