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“Lin Group’s advancement is really impressive, and the history of the company’s rise is really astonishing. CEO Lin, you’re really incredible for being able to get to this stage!”

The first step was always to sing praises about the company and its boss!

Jiang Ning’s words were right!

That was what Lin Yuzhen was thinking, but her expression didn’t change and she kept a smile on as she replied politely, “You’re too kind. This is a result of all the employees in the company working together as one, and it isn’t my individual effort.”

“CEO Lin, you’re being too humble. How could the staff gel together as one without a good CEO to manage them?” Lee Cheonsoo smiled and spoke gently. Her voice didn’t sound like she was just being polite, but also sounded a little like she was idolizing Lin Yuzhen. Hearing praises from an equally gorgeous woman was usually very effective on other women!

But it didn’t work on Lin Yuzhen.

Because Jiang Ning had told her that the next step was to try to make one feel a sense of superiority so that you would let your guard down!

“Compared to Lee Group, Lin Group has a long way to go. Even though our companies are on a different route, Lin Group still has much to learn from Lee Group in terms of business. Miss Lee represents the business culture of Lee Group, so I

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have much to learn from you.” Lin Yuzhen smiled and didn’t look smug at all. Instead, she continued to look humble and quiet.

It was as if she hadn’t heard the praises from a great beauty like Lee Cheonsoo.

In reality, hearing praises from a pretty woman worked better on women than on men.

That was because men only wanted to satisfy their fleshly desires, but women wanted to satisfy their vanity, so they became lightheaded from praise very easily.

Lee Cheonsoo was surprised that Lin Yuzhen continued to speak so steadily even though she was so young, and didn’t seem to be affected by anything she said.

She had no idea that Jiang Ning had prepped Lin Yuzhen for people like her a long time ago, and he had prepped her many, many times.

“That’s right, our companies aren’t the same and our company cultures aren’t quite alike, but there are some similarities when it comes to business.” Lee Cheonsoo knew that her compliments were getting anywhere, so she smiled and continued, “I’ve come here firstly to take a look at the company culture of Lin Group, and secondly to represent Lee Group in seeing if there are any opportunities to work with Lin Group.”

“We know that Lin Group has plans to expand overseas, and it won’t be limited to only North America. East Asia is also part of your expansion

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plans, and I'm sure CEO Lin knows all about the influence Lee Group has in the East Asia region."

Lin Yuzhen just smiled and nodded without speaking.

"Lin Group has skincare and cosmetics, entertainment, mining, drug research – Lee Group is in all these industries as well. If we work together, that would mean joining the powerful with the powerful."

Lee Cheonsoo picked up the teacup and took a sip.

She felt that this Lin Yuzhen was really impressive. She was so stable despite being so young, and that was rare to see.

She knew that there was no point in speaking too much since her understanding of Lin Group would definitely be different from what Lin Yuzhen understood about Lee Group.

Even though Lee Group had come knocking on their doors to ask for a partnership and it sounded like a great opportunity that had just dropped from the sky, all opportunities in the business world were accompanied by risks!

"The entertainment of industry in Korea is famous globally, and Lin Group's Star Entertainment does need to expand. The skincare and cosmetics industry in Korea is even more recognized worldwide," said Lin Yuzhen. "So if we work together, it will really be joining the powerful with the powerful, right?"

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Lee Cheonsoo laughed at this.

Lin Yuzhen's words finally showed that she was getting a little lightheaded now. As the representative from Lee Group, Lee Cheonsoo could say that their partnership would be joining two powers together, but it wasn't quite appropriate for Lin Yuzhen to say so.



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Lee Cheonsoo was very pretty when she smiled and she was ridiculously gentle. Her eyes looked like little crescents when she smiled.

She knew that her praises had worked to some extent since Lin Yuzhen said something like that.

Joining the powerful with the powerful?

Lee Group was already powerful enough. Their influence in Korea was able to control the economy of the country!

Lin Group was way behind them.

“So, Lee Group wants to work with Lin Group?” asked Lin Yuzhen seriously with a smile and a tinge of anticipation in her voice.

Lee Cheonsoo had noticed all that.

“Of course. Since we’re supposed to be a combination of two powers, then of course we must work together. As for how we should work together, I’d like to hear CEO Lin’s conditions.”

Countless companies wanted to work with Lee Group and Lee Group was always the one who set the conditions. But now, Lee Cheonsoo was letting Lin Yuzhen raise them instead.

“Miss Lee, you’re really sincere!” said Lin Yuzhen with a smile. “Lin Group doesn’t discriminate against any business partners and we’ll seize any opportunity that comes our way, so my conditions aren’t very difficult to fulfil.”

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She switched her sitting position.

“This isn’t a formal negotiation, so let’s just have a chat. If the two companies decide to work together, I just have a tiny request...”

Lee Cheonsoo’s face froze from the very first thing that Lin Yuzhen said.

She thought she had heard wrongly.

Lin Yuzhen said this was a tiny request?

This was definitely going too far!

She wanted to split the profits 3:7 and Lin Group was supposed to take 70%? Why should they?

“Lin Group has both the products and the technology, so we just need a sales platform. Since Lee Group will be the sales platform, you can take some as commission, and it shouldn’t go more than 30%. That’s the most basic condition we have.”

Lee Cheonsoo maintained a faint smile on her face, but her heart was scoffing away.

This Lin Yuzhen was really asking for too much. Did she think Lin Group could ask for anything they wanted just because Lee Group had come knocking on their doors?

“Anything else?” she asked with a smile.

Lin Yuzhen continued on with another five or six requests, and each request was stricter and

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harsher than the previous one. She had just been praised once and her nose was already in the air.

Did Lin Group really think that they were qualified to make Lee Group give in to their unreasonable demands?

If that person didn't have a plan that required someone to get close to Lin Group, she wouldn't care about coming to Donghai.

"As for Lee Group's obligations," Lin Yuzhen paused to drink some tea. "As a sales platform, Lee Group should fulfil the basic obligations such as..."

She continued speaking logically with practically no pause. Lee Cheonsoo was barely able to keep her smile on and her face started to twitch. She couldn't believe Lin Yuzhen was saying all this.

According to her information, Lin Yuzhen was young and hadn't spent a lot of time in business, so how did she manage to say things that only old hands in the business world would say?

Was she just too full of herself?

Or did she really think that she was truly in a position to raise such terms with Lee Group?

Lee Cheonsoo's expression started to fall and her lips kept twitching. She had to drink more tea to calm herself down.

"That's all, right?" asked Lee Cheonsoo with a smile when she saw that Lin Yuzhen had stopped

talking.


“There’s some more!”


Lee Cheonsoo got a shock at these words. She still had some more to say?


This Lin Yuzhen had to be joking, right?

But Lin Yuzhen wasn’t joking. She continued to list down several more conditions and each one she said made Lee Cheonsoo’s brows frown more and more deeply.

She really couldn’t believe that Lin Yuzhen dared to make such requests.

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